UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

May 7, 2025 Date of Report (date of earliest event reported)



NewLake Capital Partners, Inc.

(Exact name of registrant as specified in its charter)

Maryland (State or other jurisdiction of incorporation or organization)

000-56327 (Commission File Number)

83-4400045 (I.R.S. Employer Identification Number)

50 Locust Avenue, First Floor New Canaan, CT 06840 (Address of principal executive offices and zip code) (203) 594-1402

(Registrant's telephone number, including area code)

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ck tl visio	11 1	is intended to simultaneously satisfy the fili	ng obligation of the registrant under any of the following				
	Written communications pursuant to Rule 42:	5 under the Securities Act (17 CFR 230.425	9)				
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)						
	Pre-commencement communications pursuan	t to Rule 14d-2(b) under the Exchange Act	(17 CFR 240.14d-2(b))				
	Pre-commencement communications pursuan	t to Rule 13e-4(c) under the Exchange Act	(17 CFR 240.13e-4(c))				
	Se	ecurities registered pursuant to Section 12(l	b) of the Act:				
	Title of each class	Trading Symbol	Name of each exchange on which registered				
	N/A	N/A	N/A				

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933(§ 230.405 of this chapter) or Rule 12b-2 Exchange Act. Emerging growth company ($\S240.12b-2$ of this chapter).

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. \Box

Item 2.02 - Results of Operations and Financial Condition.

On May 7, 2025, NewLake Capital Partners, Inc. (the "Company") issued a press release announcing its financial results for the first quarter ended March 31, 2025. A copy of the press release is attached hereto as Exhibit 99.1 to this Form 8-K.

The information in Item 2.02 of this Current Report on Form 8-K, including Exhibit 99.1 furnished pursuant to Item 9.01, shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities under that section. Furthermore, the information in Item 2.02 of this Current Report on Form 8-K, including Exhibit 99.1 furnished pursuant to Item 9.01, shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended (the "Securities Act") or the Exchange Act.

Item 7.01 Regulation FD Disclosure

The Company has posted an updated investor presentation to its website, www.newlake.com. A copy of the slide presentation is attached as Exhibit 99.2 hereto and incorporated herein by reference. The information in Item 7.01 of this Current Report on Form 8-K, including Exhibit 99.2 furnished pursuant to Item 9.01, shall not be deemed "filed" for the purposes of Section 18 of the Exchange Act or otherwise subject to the liabilities under that section. Furthermore, the information in Item 7.01 of this Current Report on Form 8-K, including Exhibit 99.2 furnished pursuant to Item 9.01, shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act or the Exchange Act.

Item 9.01 - Financial Statements and Exhibits

(d) The following exhibits are being filed herewith:

Exhibit No.	<u>Description</u>
99.1	Press Release of NewLake Capital Partners, Inc., dated May 7, 2025
99.2	Investor Presentation dated May 8, 2025

104 Cover Page Interactive Data File (embedded within the Inline XBRL document)

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized on this 7th day of May, 2025.

NewLake Capital Partners, Inc

By: /s/ Lisa Meyer

Name: Lisa Meyer

Title: Chief Financial Officer, Treasurer and Secretary





NewLake Capital Partners Reports First Quarter 2025 Financial Results

First Quarter 2025 Revenue Totaled \$13.2 Million, an Increase of 4.8% Year-Over-Year

First Quarter 2025 Net Income Attributable to Common Stockholders Totaled \$6.3 Million, Funds from Operations Totaled \$10.3 Million, and Adjusted Funds from Operations Totaled \$10.7 Million

Conference Call and Webcast Scheduled for May 8, 2025, at 11 a.m. Eastern Time

New Canaan, CT, May 07, 2025 /GLOBE NEWSWIRE/ — NewLake Capital Partners, Inc. (OCTQX: NLCP) (the "Company" or "NewLake"), a leading provider of real estate capital to state-licensed cannabis operators, today announced its financial results for the first quarter ended March 31, 2025.

"Our first quarter financial results underscore the consistency and resilience of our portfolio," said Anthony Coniglio, NewLake's President and Chief Executive Officer. "Rent collections were in line with expectations, and we delivered an 84% AFFO payout ratio. I'm proud of how our team continues to execute in a challenging industry landscape and a volatile macroeconomic environment. These consistent results reflect the benefits of the proactive steps we've taken in portfolio construction and disciplined risk management."

First Quarter 2025 Financial and Operational Highlights⁽¹⁾

- Revenue totaled \$13.2 million.
- Net income attributable to common stockholders totaled \$6.3 million.
- Funds From Operations ("FFO")⁽²⁾ totaled \$10.3 million.
- Adjusted Funds From Operations ("AFFO")⁽²⁾ totaled \$10.7 million.
- Declared a first quarter dividend of \$0.43 per common share, equivalent to an annualized dividend of \$1.72 per common share.
- Collected approximately 98% of contractual rent during the quarter, inclusive of applying the remaining escrow deposit and security deposit of one tenant as described below.

Balance Sheet Highlights as of March 31, 2025

- · Cash and cash equivalents as of March 31, 2025, were \$19.9 million, with \$11.7 million committed to fund future improvements.
- Total liquidity of \$102.3 million, consisting of cash and cash equivalents and availability under the Company's revolving credit facility.
- Gross real estate assets of \$431.7 million.
- 1.6% debt to total gross assets and a debt service coverage ratio of approximately 113x.
- No debt maturity until May 2027.

Comparison to the first quarter ended March 31, 2024⁽¹⁾

- $\circ \quad \text{Revenue totaled $13.2 million, as compared to $12.6 million, an increase of approximately $4.8\% year-over-year.} \\$
- Net income attributable to common stockholders totaled \$6.3 million, as compared to \$6.9 million.
- FFO totaled \$10.3 million, as compared to \$10.6 million, a decrease of 2.6% year-over-year.
- AFFO totaled \$10.7 million, as compared to \$11.0 million, a decrease of 2.2% year-over-year.
- For the first quarter ended March 31, 2025, the Company declared a dividend of \$0.43 per common share, an increase of approximately 4.9% compared to the first quarter ended March 31, 2024.

(1) Quarterly comparisons of net income, FFO, and AFFO were impacted by two tenants who defaulted on their lease agreements. For one tenant, the remaining escrow and security deposit were applied to offset the unpaid rent, while the other tenant, who had no escrow or deposit available, contributed directly to the decrease in these metrics.

(2) FFO and AFFO are presented on a dilutive basis.

Investment Activity

Acquisitions

The following table presents the Company's investment activity for the three months ended March 31, 2025 (in thousands):

Tenant	Market	Site Type	Closing Date	Real Est	ate Acquisition Costs
Cresco Labs	Ohio	Dispensary	February 19, 2025	\$	285
Total				\$	285

Real Estate Commitments

Improvement Allowances

The following table presents the funded and remaining unfunded commitments for the three months ended March 31, 2025 (in thousands):

Tenant	Market	Site Type	Closing Date	Funded C	Commitments	Unfunde	ed Commitments
C3 Industries	Connecticut	Cultivation	May 7, 2024	\$	_	\$	11,043
Cresco Labs	Ohio	Dispensary	February 19, 2025				705
Total				\$	_	\$	11,748

Condition of Our Tenants

During the fourth quarter of 2023, the Company amended our leases with: a) Revolutionary Clinics as part of a restructuring of their business, the receipt of new third-party capital and new management, and b) Calypso in connection with their sale to Canvas Acquisition Corporation. Both tenants began experiencing operating challenges in the second half of 2024, impacting their ability to pay rent as described below. The Company has reserved all rights under the lease agreements.

Revolutionary Clinics

From June 2024 through March 2025, Revolutionary Clinics paid approximately 50% of its contractual rent. On December 13, 2024, Revolutionary Clinics entered into receivership. In the first quarter of 2025, the Company entered into a stipulation agreement with the court appointed receiver to receive 50% of contractual rent paid weekly, along with weekly payments for the reimbursement of certain delinquent real estate taxes and utilities that were paid by the Company. The receiver is working to either liquidate or sell the tenant's business. The Company has hired a broker to help lease the property. The Company has reserved all of its rights under the lease agreement.

Calypso Enterprises

At December 31, 2024, the Company held the remaining escrow and security deposits of approximately \$490 thousand, which were applied to satisfy contractual rent due for January 2025 and a portion of February 2025. At March 31, 2025 there were no remaining escrow or security deposits. In connection with a financial restructuring of Calypso to raise new third-party capital, the Company received the remaining outstanding rent for the first quarter of 2025. This payment received during the first quarter covered the remaining portion of February and March contractual rent, resulting in the collection of all rent due for the three months ended March 31, 2025.

Financing Activity

Revolving Credit Facility

As of March 31, 2025, the Company had approximately \$7.6 million in borrowings under the Revolving Credit Facility and \$82.4 million in funds available to be drawn, subject to sufficient collateral in the borrowing base. The facility bears interest at a fixed rate of 5.65% through May 5, 2025 and thereafter a variable rate based upon the greater of (a) the Prime Rate quoted in the Wall Street Journal (Western Edition) ("Base Rate") plus an applicable margin of 1.0% or (b) 4.75%.

The facility is subject to certain liquidity and operating covenants and includes customary representations and warranties, affirmative and negative covenants, and events of default. As of March 31, 2025, the Company was in compliance with the financial covenants under the agreement.

At the Market Equity Program

As of March 31, 2025, the Company has not issued any shares under the ATM Program.

Dividend

On March 4, 2025, the Company's Board of Directors declared a first quarter 2025 cash dividend of \$0.43 per share of common stock, equivalent to an annualized dividend of \$1.72 per share of common stock. The dividend was paid on April 15, 2025, to stockholders of record at the close of business on March 31, 2025, and represents an AFFO payout ratio of 84%.

Conference Call and Webcast Details:

Management will host a conference call and webcast at 11:00 a.m. Eastern Time on May 8, 2025, to discuss its quarterly financial results and answer questions about the Company's operational and financial highlights for the first quarter ended March 31, 2025.

Event: NewLake Capital Partners Inc. First Quarter 2025 Earnings Call

Date: Thursday, May 8, 2025 **Time:** 11:00 a.m. Eastern Time

Live Call: 1-877-407-3982 (U.S. Toll-Free) or +1-201-493-6780 (International)

Webcast: https://viavid.webcasts.com/starthere.jsp?ei=1713492&tp_key=f18bc17e02

For interested individuals unable to join the conference call, a dial-in replay of the call will be available until May 22, 2025, and can be accessed by dialing +1-844-512-2921 (U.S. Toll Free) or +1-412-317-6671 (International) and entering replay pin number: 13752702.

About NewLake Capital Partners, Inc.

NewLake Capital Partners, Inc. is an internally-managed real estate investment trust that provides real estate capital to state-licensed cannabis operators through sale-leaseback transactions and third-party purchases and funding for build-to-suit projects. NewLake owns a portfolio of 33 properties comprised of 15 cultivation facilities and 18 dispensaries that are leased to single tenants on a triple-net basis. For more information, please visit www.newlake.com.

Forward-Looking Statements

This press release contains "forward-looking statements." Forward-looking statements can be identified by words like "may," "will," "likely," "should," "expect," "anticipate," "future," "plan," "believe," "intend," "goal," "project," "continue" and similar expressions. Forward-looking statements are neither historical facts nor assurances

of future performance. Instead, they are based only on our current beliefs and expectations. Forward-looking statements are based on the Company's current expectations and assumptions regarding capital market conditions, the Company's business, the economy and other future conditions. All of our statements regarding anticipated growth in our funds from operations, adjusted funds from operations, anticipated market conditions, and results of operations are forward-looking statements. Because forward-looking statements relate to the future, they are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict and many of which are outside of our control. Our actual results may differ materially from those indicated in the forward-looking statements. Therefore, you should not rely on any of these forward-looking statements. For a discussion of the risks and uncertainties which could cause actual results to differ from those contained in the forward-looking statements, see "Risk Factors" in our most recent Annual Report on Form 10-K and any subsequent Quarterly Reports on Form 10-Q. The Company does not undertake, and specifically disclaims any obligation, to publicly release the result of any revisions which may be made to any forward-looking statements to reflect the occurrence of anticipated or unanticipated events or circumstances after the date of such statements, except as required by law.

Use of Non-GAAP Financial Information

FFO and AFFO are supplemental non-GAAP financial measures used in the real estate industry to measure and compare the operating performance of real estate companies. A complete reconciliation containing adjustments from GAAP net income attributable to common stockholders to FFO and AFFO and definitions of terms are included at the end of this release.

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Contact Information:

Lisa Meyer Chief Financial Officer, Treasurer and Secretary NewLake Capital Partners, Inc. Imeyer@newlake.com

Investor Contact:

Valter Pinto, Managing Director KCSA Strategic Communications Valter@KCSA.com PH: (212) 896-1254

Media Contact:

Ellen Mellody, Senior Vice President KCSA Strategic Communications EMellody@KCSA.com PH: (570) 209-2947

NEWLAKE CAPITAL PARTNERS, INC.

CONSOLIDATED BALANCE SHEETS

(Unaudited)
(In thousands, except share and per share amounts)

	Mai	rch 31, 2025	Decen	nber 31, 2024
Assets:				
Real Estate				
Land	\$	23,073	\$	22,891
Building and Improvements		408,655		408,552
Total Real Estate		431,728		431,443
Less Accumulated Depreciation		(48,091)		(44,709)
Net Real Estate		383,637		386,734
Cash and Cash Equivalents		19,943		20,213
In-Place Lease Intangible Assets, net		17,297		17,794
Loan Receivable, net (Current Expected Credit Loss of \$103 and \$116, respectively)		4,897		4,884
Other Assets		1,770		1,911
Total Assets	\$	427,544	\$	431,536
				
Liabilities and Equity:				
Liabilities:				
Accounts Payable and Accrued Expenses	\$	1,051	\$	1,515
Revolving Credit Facility	Ψ	7,600	Ψ	7,600
Dividends and Distributions Payable		9,015		9,246
Security Deposits		7,633		8,117
Rent Received in Advance		1,054		684
Other Liabilities		93		402
Total Liabilities		26,446		27,564
Commitments and Contingencies				
Equity:				
Preferred Stock, \$0.01 Par Value, 100,000,000 Shares Authorized, 0 Shares Issued and Outstanding, respectively		_		_
Common Stock, \$0.01 Par Value, 400,000,000 Shares Authorized, 20,538,785 and 20,514,583 Shares Issued and Out respectively	standing,	205		205
Additional Paid-In Capital		446,709		446,627
Accumulated Deficit		(52,677)		(50,067)
Total Stockholders' Equity		394,237		396,765
Noncontrolling Interests		6,861		7,207
-				
Total Equity		401,098		403,972
Total Liabilities and Equity	\$	427,544	\$	431,536

NEWLAKE CAPITAL PARTNERS, INC.

CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited)

(In thousands, except share and per share amounts)

Three Months Ended

		March 31,		
	2025		2024	
Revenue:				
Rental Income	\$	12,586 \$	12,127	
Interest Income from Loans		134	131	
Fees and Reimbursables		489	350	
Total Revenue		13,209	12,608	
Expenses:				
Property Expenses		626	22	
Depreciation and Amortization Expense		3,883	3,568	
General and Administrative Expenses:				
Compensation Expense		1,205	1,235	
Professional Fees		605	402	
Other General and Administrative Expenses		410	418	
Total General and Administrative Expenses		2,220	2,055	
Total Expenses		6,729	5,645	
Provision for Current Expected Credit Loss		13	14	
Income From Operations		6,493	6,977	
Other Income (Expense):				
Other Income		86	100	
Interest Expense		(175)	(83)	
Total Other Income (Expense)		(89)	17	
Net Income		6,404	6,994	
Net Income Attributable to Noncontrolling Interests		(107)	(125)	
Net Income Attributable to Common Stockholders	\$	6,297 \$	6,869	
Net Income Attributable to Common Stockholders Per Share - Basic	\$	0.31 \$	0.33	
Net Income Attributable to Common Stockholders Per Share - Diluted	\$	0.31 \$	0.33	
Weighted Average Shares of Common Stock Outstanding - Basic		597,584	20,541,840	
Weighted Average Shares of Common Stock Outstanding - Diluted	20,	973,610	20,942,254	

Non-GAAP Financial Information

Funds From Operations

The Company calculates FFO in accordance with the current National Association of Real Estate Investment Trusts ("NAREIT") definition. NAREIT currently defines FFO as follows: net income (loss) (computed in accordance with GAAP) excluding depreciation and amortization related to real estate, gains and losses from the sale of certain real estate assets, and impairment write-downs of certain real estate assets and investments in entities when the impairment is directly attributable to decreases in the value of depreciable real estate held by an entity. Other REITs may not define FFO in accordance with the NAREIT definition or may interpret the current NAREIT definition differently and therefore the Company's computation of FFO may not be comparable to such other REITs.

Adjusted Funds From Operations

The Company calculates AFFO by starting with FFO and adjusting for non-cash and certain non-recurring transactions, including non-cash components of compensation expense and the effect of provisions for credit loss. Other REITs may not define AFFO in the same manner and therefore the Company's calculation of AFFO may not be comparable to such other REITs. You should not consider FFO and AFFO to be alternatives to net income as a reliable measure of our operating performance; nor should you consider FFO and AFFO to be alternatives to cash flows from operating, investing or financing activities (as defined by GAAP) as measures of liquidity.

The table below is a reconciliation of net income attributable to common stockholders to FFO and AFFO for the three months ended March 31, 2025 and 2024 (in thousands, except share amounts):

	Three Months Ended March 31,			ı 31,
	-	2025		2024
Net Income Attributable to Common Stockholders	\$	6,297	\$	6,869
Net Income Attributable to Noncontrolling Interests		107		125
Net Income		6,404		6,994
Adjustments:				
Real Estate Depreciation and Amortization		3,879		3,564
FFO Attributable to Common Stockholders - Diluted		10,283		10,558
Provision for Current Expected Credit Loss		(13)		(14)
Stock-Based Compensation		388		350
Non-cash Interest Expense		67		67
Amortization of Straight-line Rent Expense		(1)		(1)
AFFO Attributable to Common Stockholders - Diluted	\$	10,724	\$	10,960
				
FFO per share – Diluted	\$	0.49	\$	0.50
				
AFFO per share – Diluted	\$	0.51	\$	0.52



A Leading Provider of Real Estate Capital

To State-Licensed Cannabis Operators

May 8, 2025



Safe Harbor Statement

This presentation has been prepared by NewLake Capital Partners, Inc. ("we," "us" or the "Company") solely for informational purposes. This presentation and related discussion shall not constitute an offer to sell or the solicitation of an offer to buy, nor shall there be any sale of securities.

This presentation contains forward-looking statements within the meaning of the U.S. Private Securities Litigation Reform Act of 1995. These statements can be identified by the fact that they do not relate strictly to historical or current facts, and are often indicated by words such as "anticipates," "estimates," "espects," "intends," "plans, "believes," and similar expressions or future or conditional verbs such as "will," "should," "would," "may" "and "could." Forward looking statements include, among others, statements relating to the Company's future financial performance, business prospects and strategy, the use of proceeds from our initial public offering, future dividend payments, anticipated financial position, the Company's acquisition pipeline, liquidity and capital needs and other similar matters. These statements are based on the Company's current expectations and assumptions about future events, which are inherently subject to uncertainties, risks and changes in circumstances that are difficult to predict. The Company's actual results may differ materially from those expressed in, or implied by, the forward-looking statements. The Company is providing the information contained herein as of the date of this presentation. Except as required by applicable law, the Company does not plan to update or revise any statements contained herein, whether as a result of any new information, future events, changed circumstances or otherwise.

Use of Non-GAAP Financial Information

Adjusted Funds From Operations ("AFFO") and Funds From Operations ("FFO") are supplemental non-GAAP financial measures used in the real estate industry to measure and compare the operating performance of real estate companies. A complete reconciliation containing adjustments from GAAP net income attributable to common stockholders and participating securities to AFFO and FFO are included in the appendix to this presentation.



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Investment Highlights

Experienced Team

Experienced team with a strong track record investing in cannabis real estate and delivering returns for investors

Growth-Oriented Focus

Cannabis is positioned for sustained long-term growth and requires significant real estate capital for expansion.

Scale and Early Mover

Second largest owner of cannabis real estate in the U.S.⁽¹⁾, building relationships and knowledge since 2019

Exceptional Portfolio

Quality portfolio has delivered consistent dividend growth, up 79% since IPO, with 13.2 year weighted average remaining lease term

Financial Position

Solid financial position provides significant flexibility: \$432 million in gross real estate assets, \$8 million of debt outstanding on our \$90 million credit facility and an 84% AFFO payout ratio

Undervalued Compared to Peers

At current valuation, NewLake is undervalued compared to REIT peers



OTCQX: NLCP

Based on management estimates of third-party ownership

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By The Numbers (1)

Founded in 2019	98% Rent Collected ⁽²⁾	~\$445 Million Deployed	84% AFFO Payout Ratio	34 Properties
_	-	Deployed -		_
2021 IPO	All Triple-Net Leases	Invested & Committed	Strong Dividend Coverage	12 States, 1.7 Million Square Feet

12.7% Wtd. Avg. Yield ⁽⁴⁾	<0.2x Debt	13.2 Years Remaining	1.7% Annualized	79% Dividence
to EBITDA	Lease Term ⁽³⁾	G&A Ratio	IPO	
2.6% Annual Rent Escalations	\$82 Million Available Credit Facility	Weighted Average	Low General and Administrative Expenses	Q1 2025 vs. Q3 2021







Note:
(1) Data as of March 31, 2025
(2) Includes applying the remaining escrow and security deposit of one tenant in the amount of \$490k.
(3) Includes one property acquired in Q2 2025
(4) Includes leased properties. Excludes Revolutionary Clinics, while leased, is in Receivership.

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Experienced Management Team



Anthony Coniglio
Chief Executive Officer
& President, Director

- Former CEO of Primary Capital Mortgage, a residential mortgage company
- 14 years at J.P. Morgan as an investment banker leading various businesses
- · Public company director



Lisa Meyer Chief Financial Officer, Treasurer & Secretary

- Former President & CFO of Western Asset Mortgage Capital Corporation, a NYSElisted REIT
- Extensive experience providing financial leadership to various public and private entities in the real estate industry



Jarrett Annenberg
Senior Vice President & Head of Investments

- Co-Founder of a cannabis REIT leading its acquisition activities
- 10 years at CBRE in the Transactions and Advisory Services Group, one of the youngest SVPs in the U.S.



Experienced Board of Directors



Gordon DuGan
Chairman of the Board,
Independent Director

- Co-Founder and Chairman of the Board of Blackbrook Capital
- Former Chairman of the Board of INDUS Realty Trust (Nasdaq: INDT)
- Former CEO of Gramercy Property Trust, a NYSE-listed triple-net lease REIT
- Former CEO of W.P. Carey & CO., a NYSElisted triple-net lease REIT



Alan Carr Independent Director

- Co-Founder and CEO of Drivetrain LLC.
- Director at Unit Corporation
- Previously served as Director on several other boards in diverse industries including Cazoo Group Ltd.
- Former Managing Director at Strategic Value Partners investing in various sectors in North America and Europe



Joyce Johnson Independent Director

- Chairman of Pacific Gate Capital Management, LLC, an investment firm
- Former Senior Managing Director and Partner of Relativity Capital, LLC and Managing Director of Cerberus Capital Management, L.P.
- Director at Ayr Wellness
- Experienced board member for 22 companies



Experienced Board of Directors

Continued



Peter Kadens
Independent Director

- Co-Founder and former CEO of Green Thumb Industries, Inc., one of the leading public cannabis companies
- Co-Founder and former CEO of SoCore Energy, one of the largest commercial solar companies in the U.S.
- Former Director of KushCo Holdings, Inc. (OTCQX: KSHB) and Choice Consolidation Corp., a SPAC targeting cannabis businesses



Peter Martay Independent Director

- CEO of Pangea Properties, a private apartment REIT that owned more than 13,000 apartments and completed over \$500 million in short term bridge loans on numerous property types across the U.S.
- Former banker at Bernstein Global Wealth Management, Glencoe Capital and Deutsche Bank



Dina Rollman
Independent Director

- CEO of StrainBrain, an Al-powered technology company revolutionizing cannabis shopping experiences through personalized product recommendations
- Co-Founder and former SVP of Government Affairs at Green Thumb Industries, Inc., one of the leading public cannabis companies



David Weinstein
Director

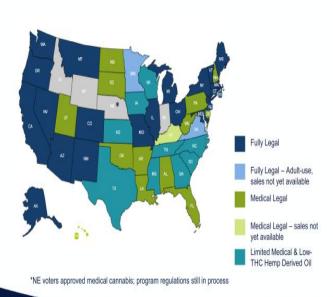
- CEO of NewLake from August 2020 July 2022, Director Since 2019
- Former CEO of MPG Office Trust, a NYSE-listed office REIT
- 10 years at Goldman Sachs as a real estate investment banker and investor
- 10 years at Belvedere Capital, a real estate investment firm



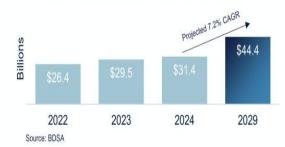
NewLake is Focused on a Growing Industry

Demand for Real Estate Capital Positions NewLake for Continued Growth

Adult-Use & Medical Markets



Cannabis Industry Near-Term CAGR



State-Level Growth Catalysts

- · New states issuing medical cannabis licenses (i.e. KY and NE)
- · Limited medical states expanding programs (i.e. TX and GA)
- Strong medical markets transitioning to adult use (i.e. PA and FL)
- Adult use states with sales not yet available (i.e. VA and MN)
- Continued growth in currently undersupplied adult use markets (i.e. NY, NJ, OH, and CT)

NewLake otcox: NLCI

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Continued Acceptance of Cannabis Nationally

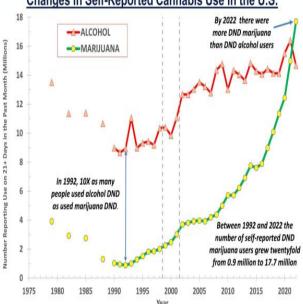
Americans Increasingly Embrace the Use of Cannabis

- 92% of the U.S. population (309 million people) reside in Medical Markets(1,2)
- 52% of the U.S. population (176 million people) reside in Adult-Use Markets(2)
- 88% of U.S. adults support Adult-Use and/or Medical Cannabis(3)
- 140% growth in Americans consuming cannabis in past 10 years(4)
- 54% of American adults believe alcohol is more harmful than cannabis(4)

Note: population counts based on United States Census Bureau 2023 counts

- 1) Includes limited medical markets.
- Includes markets with sales not yet available.
- Pew Research most recent survey.
- Source: Monmouth University poll.

Changes in Self-Reported Cannabis Use in the U.S.



Source: Wiley Library - Society for the Study of Addiction. Note: DND refers to "daily or near-daily users".

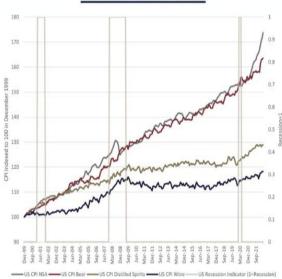


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Recession Resistant Industry

Historical Alcohol Sales During Recessions and Shifting Consumer Preferences Towards Cannabis Support the Case for Cannabis Resilience

Historic Alcohol Sales



- · Alcohol sales have historically held up in downturns
- Cannabis use is growing as younger consumers move away from alcohol
- Growth in cannabis sales driven by rising adoption across generations
- Cannabis emerging as a resilient preferred alternative to alcohol



Industry Catalysts at Federal Level

Catalysts for reform are present across all three branches of Government

Administrative

DEA has proposed to reschedule cannabis from Schedule 1 to Schedule 3.

President Trump stated support for Schedule 3, Adult Use and legislation focused on industry reform.

Legislative

SAFER Banking Act, supported by President Trump, creates easier banking access for operators. STATES Act, supported by President Trump, decriminalizes cannabis and allows States to decide.

Legal

Federal Circuit Courts rule restrictions on gun rights for state-legal cannabis consumers unconstitutional. Lawsuit filed by operators led by David Boies argues states have right to regulate their own economies without federal oversight.



Portfolio Overview



















Early Mover Advantage Created Diverse National Platform

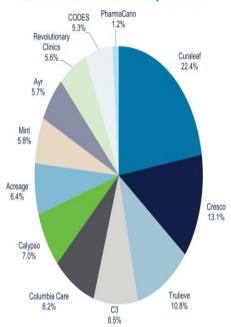
- 12 states
- Primarily limited-license jurisdictions
- 1.7M square feet
- 98% of contractual rent collected(1)



Note: Data as of March 31, 2025 based on current annualized base rent.

1) Includes applying the remaining escrow and security deposit of one tenant in the amount of \$490k.

Tenant/Borrower Composition





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NewLake's Underwriting Approach

In-Depth Industry Knowledge and Proven Underwriting Approach Mitigates Portfolio Risk

Tenant Quality

Strong financial profiles

Experienced management teams

Ability to raise capital



Cannabis Market

Emphasis on limited-license jurisdictions

Better operating environment for tenant

More value created for real estate

Est. # of Cultivation Licenses Operating1



Real Estate

Strong property level cashflows

Above market four-wall coverage

Most properties in/near major metropolitan areas

Estimated Four-Wall² Coverage





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Deal Structure & Risk Management

Deal Structure and Active Portfolio Management Proactively Addresses Portfolio Concerns

Deal Structure

- 100% triple net leases
- 15-20 year lease terms
- Parent company guarantees
- Annual escalations
- Security deposits
- Cross-collateralization and cross-securitization

Financial Reporting

- All leases require quarterly facility level reporting
- Review quarterly financials and annual audited financials
- Regular operational update calls with tenants

Portfolio Management

- Ability to substitute to better performing assets
- Strategic divestiture of underutilized assets
- Third-party construction review



Tenant Composition by Annualized Base Rent

Tenant	Annualized Base	SF	# of Leases	Q4:	Q4 2024 ⁽¹⁾		
	Rent (%)			Revenue	Adj. EBITDA ⁽²⁾	MSO/SSO	
Curaleaf	22.4%	462,980	10	\$331	\$76	MSO	
Cresco Labs	13.1%	228,261	2	\$176	\$42	MSO	
Trulieve	10.8%	144,602	1	\$301	\$111	MSO	
C3 Industries	8.5%	153,006	2	Private Co	Private Co	MSO	
The Cannabist Company	8.2%	83,188	5	\$125	\$18	MSO	
Calypso	7.0%	99,163	1	Private Co	Private Co	SSO	
Acreage (Canopy USA)	6.4%	71,877	3	Private Co	Private Co	MSO	
Mint	5.8%	100,758	1	Private Co	Private Co	MSO	
Ayr Wellness	5.7%	94,566	2	\$96	\$7	MSO	
Revolutionary Clinics	5.6%	145,852	1	Private Co	Private Co	SSO	
CODES(3)	5.3%	89,400	2	Private Co	Private Co	MSO	
PharmaCann	1.0%	18,332	3	Private Co	Private Co	MSO	

Note: NewLake data is as of March 31, 2025, unless otherwise noted

- 1) U.S dollars in millions, based on each company's public securities filings and earnings release, available at www.sec.gov or <a href="https://www.s
- 2) Adjusted EBITDA is a non-GAAP financial measure utilized in the industry. For definitions and reconciliations of Adjusted EBITDA to net income, see each company's public securities filings
- 3) Single state entities managed by an MSO; previously Organic Remedies and Greenlight



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Portfolio Composition by State

State	Annualized Base		Square Feet		# of Pro	operties
	Rent (%)	Rent (%) Cultivation		Total	Cultivation	Dispensary
Pennsylvania	25.1%	312,421	8,949	321,370	4	3
Florida	18.4%	417,350	2	417,350	1	-
Illinois	17.5%	255,257	21,927	277,184	2	5
Massachusetts	13.2%	223,122	15,406	238,528	3	2
Missouri	11.9%	176,378	2	176,378	2	<u> </u>
Arizona	5.8%	100,758	4	100,758	1	-
Nevada	2.7%	56,536	4	56,536	1	-
Connecticut	2.3%	58,436	14,053	72,489	1	2
Ohio	1.1%	2	16,741	16,741	-	3
California	1.0%		2,470	2,470	4	1
Arkansas	0.4%		7,592	7,592	-	1
North Dakota	0.4%	-	4,590	4,590	•	1

Note: NewLake data is as of March 31, 2025

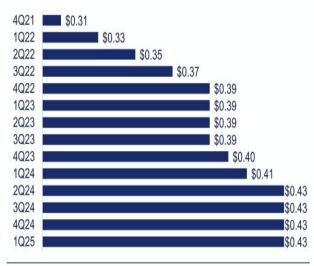


Financial Overview

Key Data

Stockholders' Equity	\$394 Million
Invested & Committed Capital	\$445 Million
Cash	\$20 Million
Debt	\$8 Million
Market Capitalization ¹	\$297 Million
Stock Price ¹	\$14.44
Dividend Yield ²	11.9%
Common Shares Outstanding	20,538,785
Book Value per share	\$19.19
1Q25 Annualized Dividend ³	\$1.72
Target AFFO Payout Ratio	80% - 90%
1Q25 Revenue Annualized ⁴	\$52.8 Million
G&A Expense Ratio Annualized ⁵	1.7%

Dividend Growth per Share



Note: Data is as of March 31, 2025, unless otherwise noted



¹Based on the May 6, 2025, closing price.

² Calculated as Q1 2025 annualized dividend divided by the May 6, 2025, closing stock price.

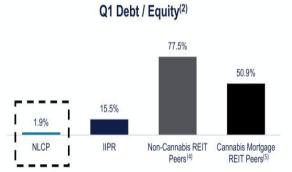
³ Annualized based on Q1 2025 dividend of \$0.43 per common share, declared on March 4, 2025.
⁴ Annualized revenue is calculated using actual revenue for the three months ended March 31, 2025.

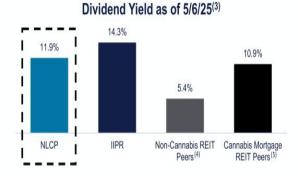
⁵ Calculated using annualized General and Administrative Expense, excluding stock-based compensation, for the three months ending March 31, 2025, over Total Assets as of March 31, 2025.

Undervalued vs. REIT Peers











- ing stock price divided by Q1 annualized AFFO (using Q4 distributable earnings for AFCG)
- Calculation using in the 3 v2cc closing stock pin-belt / Equity as of O4 for AFG Calculated as O1 2025 annualized dividend divided by the May 6, 2025 closing stock price Average of NNN, PSTL, VICI, FCPT, NTST, EPRT

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Investment Highlights

Experienced Team

Experienced team with a strong track record investing in cannabis real estate and delivering returns for investors

Growth-Oriented Focus

Cannabis is positioned for sustained long-term growth and requires significant real estate capital for expansion.

Scale and Early Mover

Second largest owner of cannabis real estate in the U.S.⁽¹⁾, building relationships and knowledge since 2019

Exceptional Portfolio

Quality portfolio has delivered consistent dividend growth, up 79% since IPO, with 13.2 year weighted average remaining lease term

Financial Position

Solid financial position provides significant flexibility: \$432 million in gross real estate assets, \$8 million of debt outstanding on our \$90 million credit facility and an 84% AFFO payout ratio

Undervalued Compared to Peers

At current valuation, NewLake is undervalued compared to REIT peers



OTCQX: NLCP

(1) Based on management estimates of third-party ownershi

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How to Buy Our Stock

You can buy NewLake Capital share on the US OTC Markets under the ticker symbol NLCP with the brokers listed below.

E-Trade 800.387.2331
Charles Schwab 866.855.9102
nteractive Brokers 877.442.2757
StoneX www.stonex.com
Roth Capital 800.678.9147
ATB atbcm.atb.com
BTIG www.btig.com
Jones Trading 800.203.6611
Fidelity 800.972.2155
Ameriprise 800.862.7919
Wells Fargo Advisors 877.573.7997

Note: Brokers are based on the Company's most recent knowledge. Broker policies may change without notice.





Supplemental Information

Quarterly Performance Summary

	2025		2024			202	23	
(In thousands, except share amounts)	Q1 2025	Q4 2024	Q3 2024	2Q 2024	4Q 2023	3Q 2023	2Q 2023	1Q 2023
Total Revenue	\$13,209	\$12,514	\$12,554	\$12,455	\$13,021	\$11,491	\$11,376	\$11,416
General and Administrative Expense(1)	\$1,832	\$1,482	\$1,628	\$1,424	\$1,436	\$1,561	\$1,648	\$1,705
General and Administrative Expense(1)/Total Revenues General and Administrative Expense(1)/Total assets	13.9% 1.7%	11.8% 1.4%	13.0% 1.5%	11.4% 1.3%	11.0% 1.3%	13.6% 1.4%	14.5% 1.5%	14.9% 1.5%
Net Income Attributable to Common Stockholders Net Income Attributable to Common Stockholders Per	\$6,297	\$6,029	\$6,422	\$6,796	\$6,962	\$5,958	\$5,797	\$5,868
Share - Diluted	\$0.31	\$0.29	\$0.31	\$0.33	\$0.34	\$0.28	\$0.27	\$0.27
Funds From Operations("FFO") attributable to Common								
Stockholders - Diluted	\$10,283	\$9,992	\$10,260	\$10,540	\$10,656	\$9,634	\$9,466	\$9,531
FFO Attributable to Common Stockholders - Diluted	\$0.49	\$0.47	\$049	\$0.50	\$0.51	\$0.45	\$0.44	\$0.44
Adjusted Funds From Operations ("AFFO") - Diluted	\$10,724	\$10,949	\$10,763	\$11,019	\$10,751	\$10,084	\$9,912	\$9,907
AFFO Attributable to Common Stockholders - Diluted	0.51	0.52	\$0.51	\$0.53	\$0.51	\$0.47	\$0.46	\$0.46
Percentage of Portfolio Leased	100%	100%	100%	100%	100%	100%	100%	100%
Payout Ratio	84%	83%	84%	82%	78%	83%	85%	85%









Balance Sheet

(In thousands, except share amounts)	March 31, 2025	December 31, 2024
Assets:	TO CONTRACTOR AND ADDRESS OF THE PARTY OF TH	The control of the co
Real Estate		
Land	\$23,073	\$22,891
Building and Improvements	408,655	408,552
Total Real Estate	431,728	431,443
Less Accumulated Depreciation	(48,091)	(44,709)
Net Real Estate	383,637	386,734
Cash and Cash Equivalents	19,943	20,213
In-Place Lease Intangible Assets, net	17,297	17,794
Loan Receivable, net (Current Expected Credit Loss of \$116 and \$167, respectively)	4,897	4,884
Other Assets	1,770	1,911
Total Assets	\$427,544	\$431,536
Liabilities and Equity:		
Liabilities:		
Accounts Payable and Accrued Expenses	\$1,051	\$1,515
Revolving Credit Facility	7,600	7,600
Dividends and Distributions Payable	9.015	9,246
Security Deposits	7,633	8,117
Rent Received in Advance	1,054	684
Other Liabilities	93	402
Total Liabilities	26,446	27,564
Commitments and Contingencies		
Equity:		
Preferred Stock, \$0.01 Par Value, 100,000,000 Shares Authorized, 0 and 0 Shares Issued and Outstanding, Respectively	9	2
Common Stock, \$0.01 Par Value, 400,000,000 Shares Authorized, 20,538,785 and 20,514,583 Shares Issued and Outstanding, Respectively	205	205
Additional Paid-In Capital	446,709	446,627
Accumulated Deficit	(52,677)	(50,067)
Total Stockholders' Equity	394,237	396,765
Noncontrolling Interests	6,861	7,207
Total Equity	401,098	403,972
Total Liabilities and Equity	427,544	431,536



Statement of Operations

	For the Three Months Ended	March 31,
(In thousands, except share amounts)	<u>2025</u>	<u>2024</u>
Revenue:		2-5WHD2
Rental Income	\$12,586	\$12,127
Interest Income from Loans	134	131
Fees and Reimbursables	489	350
Total Revenue	13,209	12,608
Expenses:		
Property Expenses	626	22
Depreciation and Amortization Expense	3,883	3,568
General and Administrative Expenses:		
Compensation Expense	1,205	1,235
Professional Fees	605	402
Other General and Administrative Expenses	410	418
Total General and Administrative Expenses	2,220	2,055
Total Expenses	6,729	5,645
Provision for Current Expected Credit Loss	13	14
Income From Operations	6,493	6,977
Other Income	86	100
Interest Expense	(175)	(83)
Total Other Income (Expense)	(89)	17
Net Income	6,404	6,994
Net Income Attributable to Noncontrolling Interests	(107)	(125)
Net Income Attributable to Common Stockholders	\$6,297	\$6,869
Net Income Attributable to Common Stockholders Per Share - Basic	\$0.31	\$0.33
Net Income Attributable to Common Stockholders Per Share - Diluted	\$0.31	\$0.33
Weighted Average Shares of Common Stock Outstanding - Basic	20,597,584	20,541,840
Weighted Average Shares of Common Stock Outstanding - Diluted	20,973,610	21,942,254



Non-GAAP Financial Information

The table below is a reconciliation of net income attributable to common stockholders to FFO and AFFO for the three months ended March 31, 2025, and 2024 (in thousands, except share and per share amounts)

	For the Three Months En	ded March 31,
(In thousands, except share amounts)	<u>2025</u>	<u>2024</u>
Net Income Attributable to Common Stockholders	\$6,279	\$6,869
Net Income Attributable to Noncontrolling Interests	107	125
Net Income attributable to common stockholders - diluted	6,404	6,994
Adjustments:		
Real Estate Depreciation and Amortization	3,879	3,564
FFO Attributable to Common Stockholders - diluted	10,283	10,558
Provision for Current Expected Credit Loss	(13)	(14)
Stock-Based Compensation	388	350
Non-Cash Interest Expense	67	67
Amortization of Straight-Line Rent Expense	(1)	(1)
AFFO Attributable to Common Stockholders - diluted	\$10,724	\$10,960
FFO per share – diluted	\$0.49	\$0.50
AFFO per share – diluted	\$0.51	\$0.52



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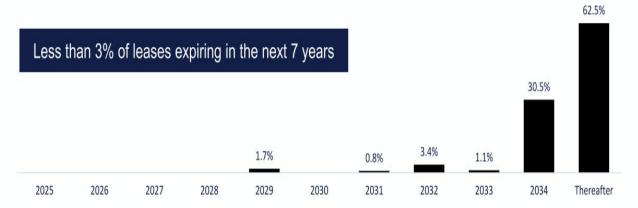
Capital Commitments

As of September 30, 2023 ⁽¹⁾							
Tenant	Location	Site Type	Amount				
C3	Connecticut	Cultivation	\$11,043				
Cresco Labs	Ohio	Dispensary	\$705				
Total		6	\$11,748				

(1) \$'s in thousands



Lease Expiration Schedule



Year	# of Leases	Renta	Rentable SF		ase Rent
		<u>SF</u>	<u>%</u>	<u>ABR</u>	<u>%</u>
2025	*			-	
2026					-
2027	(2)		_		2
2028		•	-		-
2029	3	11	0.7%	\$891	1.7%
2030					-
2031	2	15	0.9%	\$417	0.8%
2032	8	44	2.6%	\$1,768	3.4%
2033	2	10	0.6%	\$598	1.1%
2034	5	442	26.1%	\$15,941	30.5%
Thereafter	13	1,171	69.2%	\$32,646	62.5%
Total	33	1,692	100.0%	\$52,261	100.0%



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Cultivation Property List

Tenant State		TATE OF THE RESERVE O				% Leased	Square Feet			Invested / Committed Capital \$			
			Acquired		In Place	Under Development	Invested	Committed	Total \$	Total \$ PSF			
Acreage	Massachusetts	Sterling	10/31/2019	100%	38,380		\$9,787,999	*	\$9,787,999	\$255			
Acreage	Pennsylvania	Sinking Springs	10/31/2019	100%	30,625		\$10,158,372	-	\$10,158,372	\$332			
Ayr Wellness	Pennsylvania	Pottsville	6/30/2022	100%	38,031		\$15,278,586	-	\$15,278,586	\$402			
Ayr Wellness	Nevada	Sparks	6/30/2022	100%	56,536		\$13,578,804		\$13,578,804	\$240			
C3 Industries	Connecticut	East Hartford	5/8/2024	100%		58,436	\$4,973,093	\$11,043,442	\$16,016,536	\$274			
C3 Industries	Missouri	O'Fallon	4/1/2022	100%	94,570		\$34,000,000	-	\$34,000,000	\$360			
Calypso	Pennsylvania	Erie	11/1/2021	100%	99,163		\$32,013,378	-	\$32,013,378	\$323			
The Cannabist Company	Illinois	Aurora	12/23/2019	100%	32,802		\$11,469,139	-	\$11,469,139	\$350			
The Cannabist Company	Massachusetts	Lowell	12/23/2019	100%	38,890		\$14,777,302	-	\$14,777,302	\$380			
Cresco Labs	Illinois	Lincoln	12/31/2019	100%	222,455		\$50,677,821		\$50,677,821	\$228			
Curaleaf	Florida	Mt. Dora	8/31/2021	100%	417,350		\$75,983,217	-	\$75,983,217	\$182			
CODES*	Missouri	Chaffee	12/20/2021	100%	81,808		\$21,132,965		\$21,132,965	\$258			
Mint	Arizona	Phoenix	3/30/2021	100%	100,758		\$21,815,268		\$21,815,268	\$209			
Revolutionary Clinics	Massachusetts	Fitchburg	6/30/2021	100%	145,852		\$42,275,000	-	\$42,275,000	\$290			
Trulieve	Pennsylvania	Mckeesport	10/31/2019	100%	144,602		\$41,500,000		\$41,500,000	\$287			

^{*}Previously Organic Remedies



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Dispensary Property List

Tenant	State	City	Date	% Leased	Squa	are Feet		Invested / Comm	nitted Capital \$	
			Acquired		In Place	Under Development	Total Invested	Total Committed	Total \$	Total \$ PSF
Acreage	Connecticut	Uncasville	10/31/2019	100%	2,872		\$925,751			\$322
The Cannabist Company	Illinois	Chicago	12/23/2019	100%	4,736		\$1,127,931			\$238
The Cannabist Company	Massachusetts	Greenfield	12/23/2019	100%	4,290		\$2,108,951			\$492
The Cannabist Company	California	San Diego	12/23/2019	100%	2,470		\$4,581,419			\$1,855
Cresco Labs	Ohio	Proctorville	2/19/2025	100%	-	5,807	\$285,000	\$705,000	\$990,000	\$171
Curaleaf	Illinois	Chicago	1/31/2021	100%	5,040		\$3,152,185			\$625
Curaleaf	North Dakota	Minot	1/31/2021	100%	4,590		\$2,011,530			\$438
Curaleaf	Connecticut	Groton	2/28/2020	100%	11,181		\$2,773,755			\$248
Curaleaf	Pennsylvania	King of Prussia	1/31/2020	100%	1,968		\$1,752,788			\$891
Curaleaf	Illinois	Litchfield	1/31/2020	100%	1,851		\$540,700			\$292
Curaleaf	Illinois	Mokena	1/31/2020	100%	4,200		\$963,811			\$229
Curaleaf	Illinois	Morris	1/31/2020	100%	6,100		\$1,567,005			\$257
Curaleaf	Ohio	Newark	2/28/2020	100%	7,200		\$3,207,606			\$446
Curaleaf	Pennsylvania	Morton	2/28/2020	100%	3,500		\$2,111,999			\$603
CODES	Arkansas	Little Rock	1/31/2020	100%	7,592		\$1,964,801			\$259
PharmaCann	Pennsylvania	Shamokin	2/28/2020	100%	3,481		\$1,200,000			\$345
PharmaCann	Massachusetts	Shrewsbury	2/28/2020	100%	11,116		\$1,900,000			\$171
PharmaCann	Ohio	Wapakoneta	11/4/2022	100%	3,735		\$1,550,000			\$415





Thank You

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